



The Organisational Development Group Ltd presents

PROFESSIONAL PRESENTING

Teaching your Butterflies to Fly in Formation

Look Confident...

Sound Great...

Feel Excited...

... with your next presentation.

Learn The Secrets of Successful Speakers

Most of us at some point in our lives will be required to give a talk or presentation. Nowadays in business it is standard procedure to meet with colleagues on a regular basis and offer a report – this is especially true for team leaders.

Statistics indicate that many people rank the fear of public speaking above even the fear of dying so it is a normal reaction for you to feel anxious – even experienced public speakers get 'butterflies'.

Now you can learn the secret of how to get your **'butterflies' flying in formation**. Professional Presenting will teach you how you can convert your fear into excitement and your nervousness into self confidence.

Professional Presenting is a 1-day course teaching the latest communication and public speaking skills, enabling you to reach people like never before.

PROGRAM CONTENT

This course will incorporate those applications from NLP (Neuro Linguistic Programming) used by the world's top presenters.

You will learn step-by-step processes which lead you to improve your public speaking style easily and effectively.

You will maximise your learning experience by applying what you learn in the training room with other participants.

In addition to your conscious mind learning, you will be able to retain these skills at an unconscious level and draw upon them in the real world where it counts.



LEARNING OUTCOMES

- **Deliver your presentation with maximum impact.**
- **Articulate your message with elegance.**
- **Think clearly under pressure.**
- **Gain a positive reaction from your audience.**
- **Develop deeper self esteem.**
- **Turn nervousness into your ally and fear into excitement.**
- **Learn the physiology of excellence.**
- **Replace stage fright with stage craft.**
- **Develop the joy of being watched.**
- **Learn universal language patterns and magic formula stories.**
- **Gain skill in creating and preparing a presentation.**
- **Own the identity of a top presenter.**
- **Present to any size or type of group with confidence.**
- **Build deep rapport with a group.**
- **Have fun while presenting.**

www.todg.net

Public enrolment courses are available in New Zealand and Melbourne—details on website—and by arrangement with The Organisational Development Group, this course can be adapted for specific in-house training as a corporate program.



YOUR TRAINER WILL BE SELECTED FROM :

Barbara Wait is a high performance specialist. A certified Trainer of NLP, she combines her skills in the fields of training trainers, community development, business design and planning with the tools and techniques of NLP to assist others in developing, realising and achieving their goals.



Barbara draws on her extensive experience in event planning and implementation, and her involvement in community, education and local government projects. She has delivered trainings in India, Singapore, Australasia and Central Asia.

What distinguishes Barbara is her ability to facilitate individual and group process so effectively that the solution is understood as inherent in the question. She brings a rare gift of quiet clarity and a strong sense of personal achievement to her clients and it goes without saying that her ability to persuade and influence, with subtlety and ecology, is key to her success.

Roger Deaner is a Master Trainer NLP and a Trainer of Spiral Dynamics integral. Associated with implementing change all his working life, Roger's career as international trouble shooter and Divisional Managing Director for multi-nationals involved implementing change to meet the demands of the mining and textile industries; and organisational change through mergers and acquisitions with various divisions.



His success both in his corporate career and today as a trainer and consultant is due to his skills as a negotiator and his ability to train leaders. During his career he has been on call to dissolve disputes and to coach and advise negotiating teams. However it is his skills in creating inter-organisational relationships that are so needed by truly influential leaders and his consummate style as a teacher that

Roger brings to those who attend his trainings. Roger, a true master of the technology he now teaches, combines his distinguished business experience and an extensive corporate practice with ongoing research into communication technologies to provide outstanding trainings, mentoring and consultations. He offers a unique insight into the needs and drives of the corporate world, advising business and community leaders.

Alistair Wait is an International Business Consultant working with business people around the world helping to create strong business alliances. Well known for his collegial style and entrepreneurial spirit, Alistair has for many years conducted business and educational trainings in both private and government sectors in New Zealand. He is a certified Trainer of NLP and, together with Barbara Wait, he conducts trainings in Australia and throughout New Zealand.



Alistair has an extensive background in business leadership, development and training and has a particular interest in researching and developing programs in organisational development, leadership and change. His consultancy has involved him in public consultation and participative design processes associated with sustainable tourism development, international and local economic development and educational design. He has consulted in India, China and countries throughout the Pacific as well as with US Government sponsored projects in Central Asia.

"I attended Professional Presenting to assist me with a speech I had to give to a large audience—a group with whom I had very little in common. With the skills I learnt I was able to establish deep rapport with my audience and was a resounding success. Now I use these skills every time I present to my staff, clients and owners. This has significantly increased my influence and I find that I am able to elicit positive responses and outcomes every time I speak. Thanks for the magic."

Tim Nicholls, General Manager, Downtowner Hotel.

"I attended Professional Presenting as an experienced public presenter looking for some additional keys to improve my results. The course was fantastic, and it gave me 3 real gems to take away and add to my public presenting techniques. The result of applying these was a consistent and measurable 55% average increase in sales and increased confidence and understanding of how my actions affect my results."

David Hows, New Zealand Entrepreneur.

REGISTRATION FORM—PROFESSIONAL PRESENTING

LOCATION: MELBOURNE & NEW ZEALAND	INVESTMENT DETAILS—all prices stated are inclusive of GST
VENUES: to be advised	Full Investment: \$590
Times: 8.30am till 6.00pm daily	Early Bird Discount: \$525 fully paid 6 weeks prior to event
Changes: Terms and Conditions apply	Group Discount: \$495 pp for groups of 3 or more from one organisation

Details of dates and locations are available on our website www.todg.net. Or **contact us** directly.

REGISTER: On-line through our secure-pay system at www.todg.net or via phone, fax or email.

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