



The Organisational Development Group Ltd presents

TRAINING DYNAMICS

STAND OUT FROM THE CROWD

AS A PROFESSIONAL EDUCATOR YOU ARE ALREADY GOOD AT WHAT YOU DO...

When you picture all the really amazing training experiences in your life – what do you see? Can you recall the tones of your trainers voice? Do you remember the relaxed yet powerful presence of the trainer in the room? Were you entranced?

Training Dynamics is your opportunity to transition to greatness under the guidance of a Master Trainer. In four days you will have the opportunity to experience “state of the art” communication and design methodologies as well as practice applying them to your craft.

Are you ready to continue your own education and reach to the next level of excellence?

LEARNING OUTCOMES:

Training Skills

- Developing content framing to punctuate the experience of the participant.
- Extending your stage anchoring and platform skills.
- Engaging your audience by using your body, voice and vocal variability, tempo and rhythm.
- Choosing between a series of trainer styles and states.
- Becoming familiar with advanced language patterns and metaphors.
- Extending your use of humour to deliver your message with maximum impact.
- Sharpening your debriefing skills.

Audience Interaction and Motivation

- Motivating and inspiring your audience to even greater lengths.
- Calibrating your audience and altering your delivery accordingly.
- Exploring techniques to overcome barriers to learning.
- Recognising and facilitating participants' learning filters.
- Answering difficult questions elegantly, pacing out objections.
- Developing insight into the art and science of coaching and the art of giving feedback.

Training Design

- Expanding your understanding of learning strategies and their application in training design.
- Chunking and sequencing information for optimum digestion.
- Applying systemic design skills, honing your identity as a trainer.



“Training Dynamics is the best ‘train the trainer’ style workshop I have ever experienced. The techniques and processes taught are highly practical and relevant for anyone who is looking to develop their skill as a contract trainer, an internal corporate trainer, facilitator or public speaker.

“As a speaker, facilitator and trainer, I am always keen to explore new ways of improving my craft, and as a business owner, I demand not only value for money, but value for time. This was, without question, the most useful, specific, lucrative and enjoyable four days I have ever invested in, in my entire career. I would encourage unequivocally any trainer or facilitator who wants to enhance their skills to do this program.”

Donna McGeorge
Passion Energy and Performance

www.todg.net

Public enrolment courses are available in New Zealand and Melbourne—details on website—and by arrangement with The Organisational Development Group, this course can be adapted for specific in-house training as a corporate program. Investment varies, terms and conditions apply.



TRAINING DYNAMICS HAS BEEN SPECIFICALLY DESIGNED BY **THE ODG** FOR PROFESSIONAL TRAINERS, FACILITATORS, PUBLIC SPEAKERS, TEACHERS AND COACHES WHO ARE INTERESTED IN FURTHERING THEIR EDUCATION.

PROGRAM CONTENT:

- You will learn the training applications of **Neuro Linguistic Programming**, a behavioural science which focuses on the structure of human behaviour. People who use it are able to model thinking, feeling and behavioural patterns of excellence to achieve their own outcomes and results. The study of NLP effectively enables individuals to understand how people behave the way they do, how they process information, how they deal with it and how they act on it. It makes it possible for you to influence, communicate and respond effectively to any audience, no matter how large or small or difficult.
- You will gain insight into the applications for trainers of **Spiral Dynamics integral**, which describes what may be considered the social DNA of our culture. SDi offers an understanding of the basic values systems shared by all people and changing life conditions. People are not all motivated by the same things and SDi will help you relate what you are doing to the driving forces behind the motivational flows of others.
- You will develop the skill to interweave the quadrant model developed by **educational psychologist David Kolb** into your training designs.
- The Training Format incorporates cycles of presentation, demonstration, experiential process, feedback and discussion. You will maximise your learning experience by applying your learnings and delivery in the training room with other participants. You will find that as well as your conscious learning, you will be able to retain these skills at an unconscious level and draw upon them in the real world – where it counts.

BE READY TO PARTICIPATE.

Activity after activity will allow you to experience the best behavioural and training models available today. Presented in a logical yet engaging format, the techniques of Neuro Linguistic Programming and Spiral Dynamics-*integral* will combine and integrate to produce cutting edge aspects of training design and delivery.

YOUR TRAINERS:

Roger Deaner is a Master Trainer of the human behavioural science Neuro Linguistic Programming (NLP) and a Trainer of Spiral Dynamics integral. He specialises in the teaching of NLP and its business applications. Associated with implementing change all his working life, Roger, as a research chemist, piloted the use of new synthetic fibres in novel industrial, medical and apparel applications.



His career as international trouble shooter and Divisional Managing Director for the multi-national corporate giant Courtaulds Ltd, involved implementing technological change to meet the demands of the mining and textile industries; and organisational change through mergers and acquisitions with various divisions.

His success both in his corporate career and today as a trainer and consultant is due to his skills as a negotiator and his ability to train leaders. During his career he has been on call to dissolve disputes and to coach and advise negotiating teams. However it is his skills in creating the inter-organisational relationships that are so needed by truly influential leaders and his consummate style as a teacher that Roger brings to those who attend his trainings. Roger, a true master of the technology he now teaches, combines his distinguished business experience and an extensive corporate practice with ongoing research into communication technologies to provide outstanding trainings, mentoring and consultations. He offers a unique insight into the needs and drives of the corporate world, advising business and community leaders.

Barbara Wait is a Certified Trainer of NLP. She combines her specialist skills in the fields of training trainers, community development, business design and planning, with the tools and techniques of NLP to assist others in developing, realising and achieving their goals. Barbara draws on her extensive experience in event planning and implementation, involvement in community, education and local government projects and small business management. She has delivered trainings in India, Singapore, Australasia and Central Asia.



What distinguishes Barbara as a trainer and consultant is her ability to facilitate individual and group process so successfully that the solution is understood as inherent in the difficulty and through a seemingly intuitive leap becomes clear to the people involved in the consultation. She brings a rare gift of quiet clarity and a strong sense of personal achievement to her clients.

REGISTRATION FORM – TRAINING DYNAMICS

LOCATION: MELBOURNE & NEW ZEALAND	INVESTMENT DETAILS—all prices stated are inclusive of GST
VENUES: to be advised	Full Investment: \$2550
Times: 8.30am till 6.00pm daily	Early Bird Discount: \$2225 fully paid 6 weeks prior to event
Changes: Terms and Conditions apply	Group Discount: \$1995 pp for groups of 3 or more from one organisation

Details of dates and locations are available on our website www.todg.net. Or **contact us** directly.

REGISTER: On-line through our secure-pay system at www.todg.net or via phone, fax or email.

New Zealand: [NZ GST# 90 512 676]
PO Box 24 – 123, Royal Oak, Auckland,
T: +64 9 622 3544 or +64 9 459 5351
F: +64 9 622 3543
E: nz@todg.net

Australia: [ABN 59 182 098 323]
3 Bastings Street Northcote, Victoria 3070,
T: +61 3 9482 5841 or +61 3 9530 5700
F: +61 3 9481 6219
E: au@todg.net